## Blue Shield of California is an independent member of the Blue Shield Association C15385-FF (4/18)

## Small Business Master Group Application Blue Shield of California and Blue Shield of California Life & Health Insurance Company

blue 🗑 of california

Effective April 1, 2018

Sec	ction 1 – Company information – All	fields are m	nandatory	/. Pleas	se typ	e oı	print cle	arly i	n black ink	ζ.
1	Full legal business name of group						Requested co	verage (	effective date	
	Doing business as (DBA), if applicable:			,		,				
2	Billing address: Number, street, city, state, ZIP (if providing P.O. Box, also complete No. 3 below)									
3	Physical address (if different from above)						County location	on of ph	ysical address	
	Business street address where most of your employees	work (if different fr	om the physica	al address)						
4	Primary group contact name (only designated contact ca	n access group info	ormation)		Title					
	Phone number		Fax number							
	Email address (required):									
	☐ Check here to register the primary group conta	ct for online acc	ount access.							
	Note: Online account access may be established to view and/or manage the group account. Once registered, account access may be delegated to the group's broker or other individuals within the organization, as identified by the primary group contact. For more information, please visit <b>blueshieldca.com/employer</b> .									
	Secondary group contact name Title									
	Phone number									
	Email address									
5	Legal entity type: S-Corporation C-Corporation									
	Federal Tax Identification (TID) number Does your group have multiple TID numbers?   No									
	If yes, provide the Federal Employer TID number for the plan sponsor:									
	List the primary products/services of your business				-   5	Standard industry classification code(s) (SIC Code)				
	Prior group health carrier	Start/end date				`over:	age still in for	re?	Ves 🗆 No	
	Thoi group neutili currier	Otaryona aato				,000	ago san in ioi	оо	103 🗀 110	
6	Is the company currently covered by or have they previo	usly been covered b	by Blue Shield	of Californ	ia? 🗌 \	es [	☐ No If yes, ¡	please p	provide Blue Shie	ld
	Group ID and/or termination date: Blue Shield Group ID				Terminati	on da	te			
7	Is the group intending to offer Blue Shield alongside and	other carrier's plan?	Yes 🗌				· ·	n enrollr	ment dates	
	Carrier name			No. of e	mployee	s:	From:		То:	
	Does the group have any subsidiary or affiliated companies?  Yes No					Include in accessor		Eligible to file a combined state toy return?		
	Subsidiary or affiliated company name(s)				Include in coverage?		Eligible to file a combined state tax return?  Yes No			
				Yes No			☐ Yes ☐ No			
					Yes No		Yes No			
	Are all employees covered by workers' compensation to	the extent required	d by law?	l			IG2 ∐ I	NU		
	Lure an embiohees concrea by morkers combensation to	THE EXIGHT LEANING	u by iavv: □	ו ביי ו	ı U					

C15385 (4/18)

## Section 2 – Eligibility (All fields are mandatory.)

- There are three different definitions of "employee" that are used in small group health coverage, and determine employee counts for different purposes.

  Blue Shield asks the group to read these definitions and provide the information requested using the definitions provided below. We rely on the information provided by the group in determining group and employee eligibility for coverage. Please contact us if you have questions or need clarification.
  - **1. All employees** Determine the total number of all employees employed by the group by adding together all employees including full-time, part-time, eligible employees, FTE and FTE Equivalent, etc.
  - **2. Full-time employee (FTE) and FTE Equivalent** An FTE and FTE Equivalent is defined in Section 4980H(c)(2) of the Internal Revenue Code and is used to determine if a group is a "small employer" under the Small Group Act. A group must have 1-100 FTEs, including FTE Equivalents, to be eligible for a small group health plan at issuance and renewal, in addition to meeting any applicable underwriting criteria such as contribution and participation requirements.

An FTE is an employee who has on average at least 30 hours of service per week, or at least 130 hours of service total, during a calendar month.

The number of FTE Equivalents is determined as follows: Combine the number of hours of service of all non-full-time employees for the month but do not include more than 120 hours of service per employee. Divide the total number by 120.

- 3. Eligible employee This definition is used to determine which employees are eligible to enroll, and remain enrolled, in coverage. An eligible employee is an individual who:
  - Is a permanent employee who works on a full-time basis in the conduct of the business of the employer, whose duties are performed at the
    employer's regular place(s) of business, working an average of 30 hours per work week, and who has met any statutorily authorized waiting
    period; or
  - Meets all the conditions set forth in the first bullet except works at least 20 hours but no more than 29 hours at least 50% of the weeks in the
    previous calendar quarter, the group offers such employees health coverage and all similarly situated employees are offered such coverage; and
  - Receives monetary compensation in the course of employment (shown through W-2); and
  - Is a bona fide employee and a bona-fide employee/employer relationship exists.
  - An eligible employee also includes a sole proprietor or partner of a partnership, working on a full-time basis at the employer's regular place(s)
    of business, working an average of 30 hours per work week.

	An eligible employee does not include individuals working on a temporary or substitute basis.						
To	Total # of employees						
a.	a. Total # of employees						
To	Total # of eligible employees						
b.	b. Total # of eligible full-time employees (including eligible sole proprietors and partners)						
C.	c. Total # of eligible part-time employees (if offering coverage to all similarly situated employees)						
d. Total # of eligible employees enrolling in coverage:  e. Total # of eligible employees declining coverage							
Medical coverage: Medical coverage:							
Dental coverage:  Dental coverage:							
Vision coverage: Vision coverage:							
Life insurance coverage:  Life insurance coverage:							
То	Total # of FTE and FTE Equivalents – see definition #2 above for instructions						
f. 7	otal # of FTE and FTE Equivalents						
l em	<b>Employment-based affiliation and waiting periods</b> – An employer may impose a bona fide employment-based orientation (affiliation) period for new employees which cannot exceed 30 days. A waiting period may also be imposed before coverage becomes effective, beginning the first day after any orientation period and not to exceed 90 days.						
Ple	Please note: If the employer imposes an orientation period when completing an enrollment form for a new employee, the "date of hire" is the first day after completion of the orientation period.						
9a	<b>9a. Employer orientation period</b> – In addition to the waiting period, does the employer impose an orientation						
9b	9b. If yes, is this orientation period 30 days or less? ☐ Yes ☐ No						
9с	9c. Employer waiting period — The group may select one of the following options. Coverage for eligible employees will become effective following completion of the waiting period on the day specified.						
	☐ Effective first of the month following date of hire (If hired on the first of the month, coverage will be effective the first of the following month) ☐ Effective first of the month following 30 days from date of hire ☐ Effective first of the month following 60 days from date of hire ☐ Effective on the 91st day following date of hire						
9d	9d. Does the group intend to offer coverage to employees currently in the employer waiting period for the original effective date of the group contract (i.e., one-time waiver of employer waiting period)?						

C15385 (4/18) 2 of 7

9	9e.	Number of employees currently in the group's waiting period?				
	9f.	Are all full-time eligible employees being offered health coverage?	☐ Yes	□ No		
	9g.	If the response to 9f is no, please provide the specific class/group for whom coverage is being offered.				
	9h.	Are all full-time eligible employees being offered coverage actively working an average of 30 hours per week?	☐ Yes	□ No		
	9i.	Will the group offer coverage to permanent employees who work at least 20 hours but not more than 29 hours per week?	☐ Yes	□ No		
	9j.	Are there any out-of-state employees?	☐ Yes	☐ No		
	9k.	If yes, how many out-of-state employees are eligible for coverage?				
	91.	Will the group offer coverage for opposite-sex domestic partners under the age of 62 years (broad coverage)? Note: Coverage for registered same-sex domestic partners and opposite-sex domestic partners where at least one partner is 62 or older and eligible for Social Security based on age (narrow coverage) is included in Blue Shield coverage.	☐ Yes	□ No		
	9m.	How will ongoing enrollment be provided?	Please choos	Please choose one:		
			☐ BSC Online EC+			
			Paper			
	_		☐ Electronic via EDI			
	9n.	Complete this section ONLY if enrollment changes will be submitted through a private exchange OR if the brok maintenance pilot program.	er is part of the ap	proved EDI-		
		Please provide the following EDI vendor information and/or private exchange information:				
		EDI vendor name:				
		Contact name:				
		Contact phone:				
		Contact email:				
	9o.	Will enrollment changes be submitted through a private exchange? If yes, must provide:	☐ Yes	□ No		
		Exchange name:				
Sec		n 3 — COBRA/Cal-COBRA continuation coverage information (All field	s are mando	atory.)		
10	Not	e: Please <u>only</u> answer yes to <u>either</u> 10a. (Cal-COBRA) or 10b. (Federal COBRA).				
	10a.	Is the group currently subject to Cal-COBRA? (Employed 2-19 eligible employees on at least 50% of its working days in the previous calendar year; or if not in business during any part of the previous calendar year, then during the previous calendar quarter.)	☐ Yes	☐ No		
	10b.	Is the group currently subject to Federal COBRA? (Employed 20 or more total employees on at least 50% of the working days in the previous calendar year.)	☐ Yes	□ No		
	10c.	<b>10c.</b> Number of current Cal-COBRA enrollees?				
	10d.	How many employees and/or family members are in a Cal-COBRA election period?				
	10e.	Number of current COBRA enrollees?				
	10f.	How many employees and/or family members are in a COBRA election period?				
	10g.	Are enrollment forms attached for all enrolling COBRA/Cal-COBRA participants?	☐ Yes	□ No		

C15385 (4/18) 3 of 7

Section 4a — Health plan selection — For groups with one or more enrolling employees, the group may select plans from either the Off-Exchange or Mirror package options, but not both. Plan packages cannot be combined.

1 )  -	<b>Blue Shield of California Off-Exchange Package for Small Business</b> – The Blue Shield of California Off-Exchange Package is the only package that may be offered alongside another carrier's HMO plan. For groups with one or more enrolling employees offering Blue Shield of California, the group may choose from one up to 31 plans.  First choose plans from the 19 PPO options. You may select any combination of Full PPO, HSA-compatible HDHP, and Tandem PPO plans.  Then choose from either the 12 Access+ HMO Network and Trio ACO HMO Network plans, or from the six Local Access+ HMO Network plans. PPO plan selection does not affect HMO plan options.						
I	PPO plans — Full PPO and HSA-compatible HDHP plans share the full Blue Shield provider network. Tandem PPO plans have a select Blue Shield provider network. You may select any combination of Full PPO Network and Tandem PPO Network plans.						
	Choose up to all 19 plans from the	Full PPO N	letwork (including HDH	P plans) aı	nd the 1	Fandem PPO Network.	
	PPO plans – Full PPO Network  Choose all Full PPO Network plans  OR select from individual plans below:		HSA-compatible HDHP plans – Full PPO Network  Choose all HSA-compatible HDHP plans OR select from individual plans below:  Silver Full PPO Savings 2000/20% OffEx			Tandem PPO plans – Tandem PPO Network  ☐ Choose all Tandem PPO plans  OR select from individual plans below:  ☐ Platinum Tandem PPO 0/10 OffEx	
]	☐ Platinum Full PPO 250/15 OffEx ☐ Gold Full PPO 0/20 OffEx ☐ Gold Full PPO 450/30 OffEx ☐ Gold Full PPO 750/30 OffEx ☐ Gold Full PPO 1200/35 OffEx ☐ Silver Full PPO 1700/55 OffEx ☐ Silver Full PPO 2000/45 OffEx ☐ Silver Full PPO 2770/65 OffEx	☐ Bronze I Choosing H eligibility a	Full PPO Savings 4300/40% Full PPO Savings 6550 Offe HealthEquity means Blue Sl and claims data for a seaml will offer HealthEquity as	k nield shares ess experie		☐ Platinum Tandem PPO 250/15 OffEx☐ Gold Tandem PPO 750/30 OffEx☐ Silver Tandem PPO 1700/55 OffEx☐ Silver Tandem PPO 2000/45 OffEx☐ Bronze Tandem PPO 3750/65 OffEx☐	
]		adminis	trator. ot select yes, work directly		wn		
1	<b>HMO plans</b> — Access+ HMO plans, Local Access+ HMO plans and Trio HMO plans have different provider networks. Access+ HMO plans, which have a full network, and Trio HMO plans, which have a select network, may be offered together.  Local Access+ HMO plans, however, may <b>not</b> be offered with Access+ HMO plans or Trio HMO plans.						
	Choose up to all 12 plans from the and Trio ACO HMO Network	Access+ l	HMO Network	OR		Choose up to all six plans from the Local Access+ HMO Network	
	Access+ HMO plans — Access+ HMO Network  Choose all Access+ HMO plans OR select from individual plans below:  Platinum Access+ HMO® 0/20 OffEx  Platinum Access+ HMO® 0/25 OffEx  Platinum Access+ HMO® 0/30 OffEx  Gold Access+ HMO® 500/35 OffEx  Gold Access+ HMO® 1750/55 OffEx  Silver Access+ HMO® 1750/55 OffEx		Trio HMO plans — Trio ACO HMO Network  ☐ Choose all Trio HMO plans OR select from individual plans bele ☐ Platinum Trio HMO 0/20 OffEx ☐ Platinum Trio HMO 0/25 OffEx ☐ Platinum Trio HMO 0/30 OffEx ☐ Gold Trio HMO 500/35 OffEx ☐ Gold Trio HMO 1750/55 OffEx ☐ Silver Trio HMO 1750/55 OffEx		low:	Local Access+ HMO plans — Local Access+ HMO Network  Choose all Local Access+ HMO plans OR select from individual plans below:  Platinum Local Access+ HMO® 0/20 OffEx Platinum Local Access+ HMO® 0/25 OffEx Platinum Local Access+ HMO® 0/30 OffEx Gold Local Access+ HMO® 500/35 OffEx Gold Local Access+ HMO® 1750/35 OffEx Silver Local Access+ HMO® 1750/55 OffEx	
1	Blue Shield of California Mirror Package for Small Business  Mirror package plans cannot be offered alongside our Off-Exchange plan package, or alongside any other carrier's plans.  The plans in these packages "mirror" the standardized plans offered through Covered California. Groups with one or more enrolling employees who select this package may select any number of plans from the options below.  A group has the option of choosing an HMO plan utilizing the Trio ACO HMO provider network along with a PPO plan utilizing the Full PPO Network.						
		<b>Mirror plans</b> ield Platinum 90 HMO 0/15 Trio + Child ield Platinum 90 PPO 0/15 + Child Denta				<b>ns</b> Id 80 HMO 0/25 Trio + Child Dental Id 80 PPO 0/25 + Child Dental	
[	<b>Silver Mirror plans</b>    Blue Shield Silver 70 HMO 2000/45    Blue Shield Silver 70 PPO 2000/45					olans onze 60 PPO 6300/75 + Child Dental	
						eld of California Off-Exchange Package for Small Business t be offered with all medical plans – PPO and HMO.	
•	uniform manner. Log in to <b>blues</b>	ieldca.con	n/sbc to review SBC forms	for any plan	prior to	se forms summarize coverage and benefits for all plans in a submitting an application. Once the group's application for scadocs.com/sbc to distribute to employees.	
	I1c. Indicate medical plan employ For employees% or \$			% or \$			
						ontribution of a minimum of \$100 per employee (or the cost mployer, all eligible employees must enroll in coverage.	

C15385 (4/18) 4 of 7

3	ction 4b - Specialty benefits - der	ilai, vision a	na me misoranee	premission.			
1	Section SB1 – Dental benefits						
	ental plan options — The group may offer Blue Shield dental coverage with or without a medical plan.						
	When adding dental coverage for the first time to your existing Blue Shield Small Business benefits package, please check this box if all currently enrolled employees and dependents elect the coverage; they will automatically be enrolled and no forms will be required. Otherwise, please submit an enrollment, refusal of coverage, or subscriber change request form for all eligible employees and dependents who are electing dental coverage.						
	The group may select from one of the plan options below.						
	□ Single Dental Plan Option						
	☐ <b>Dual Choice Dental Plan Option</b> — Please select any two plans from the options below.						
	☐ <b>Triple Choice Dental Plan Option</b> — Available with or without a Blue Shield medical plan. Please select three plans from the options below in on of the following combinations:						
	☐ 2 Dental HMO plans and 1 Dental PPO plan ☐ 2 Dental HMO plans and 1 Dental INO plan ☐ 3 Dental HMO plans						
	The following Triple Choice Dental Plan options are on	ly available when purc	chased with a Blue Shield m	nedical plan:			
	2 Dental PPO plans and 1 Dental HMO plan 2 Dental INO plans and 1 Dental HMO plan plan, and 1 Dental HMO plan						
	Dental HMO plans						
	☐ DHMO Basic ☐ DHMO Plus		☐ DHMO Deluxe	☐ DHMO Voluntary			
	Dental PPO plans		,				
	Ultimate Dental PPO for Small Business 50/2000  Ultimate Dental Plus PPO for Small Business 50/2000  Smile Smile So/1500/No Ortho/MAC  Smile Plus 50/1500/Ortho/MAC  Smile Plus 2000 50/2000/No Ortho/MAC  Smile Deluxe Plus 2000 50/2000/Ortho/MAC  Smile Deluxe Flus 2000 50/1500/Ortho/MAC  Smile Deluxe 50/1500/Ortho/MAC  Smile Basic 75/1000/No Ortho/MAC  Smile Basic Voluntary 75/1000/No Ortho/MAC						
	Dental In-Network Only (INO) plans*						
	Smile INO Dental Plan 50/1500/Endo-Perio 80%/Ortho Smile INO Dental Plan 50/1500/Endo-Perio 80%/No Ortho Smile INO Dental Plan 50/2500/Endo-Perio 80%/No Ortho Smile INO Dental Voluntary Plan 50/1500/Endo-Perio 50%/Ortho¹ Smile INO Dental Voluntary Plan 50/2500/Endo-Perio 50%/Ortho¹ Smile INO Dental Voluntary Plan 50/2500/Endo-Perio 50%/No Ortho¹ Smile INO Dental Voluntary Plan 50/2500/Endo-Perio 50%/No Ortho¹ Smile INO Dental Voluntary Plan 50/2500/Endo-Perio 50%/No Ortho¹						
	Indicate dental plan employer contribution amount here:						
	For dental coverage, the employer must contribute at lall eligible employees must enroll.	·		voluntary plans). If 100% is paid by the employer,			
	For employees% or \$ For depen		\$				
	* Underwritten by Blue Shield of California Life & Health Insurance Company (E 1 Voluntary dental plans require a minimum of one (1) enrolling, eligible employ						
	Section SB2 – Vision coverage						
	<b>Vision coverage*</b> – The group may offer Blue Shield v	vision coverage with or	without a medical plan.				
	When adding vision coverage for the first time to your existing Blue Shield Small Business benefits package, please check this box if all currently enrolled employees and dependents elect the coverage; they will automatically be enrolled and no forms will be required. Otherwise, please submit an enrollment, refusal of coverage, or subscriber change request form for all eligible employees and dependents who are electing vision coverage.						
	The group may select from one of the plan options below	W.					
	Ultimate Vision Plus 0/0/150/120 Ultimate Vision 0/0/150 Ultimate Vision Plus 15/25/150/120 Ultimate Vision 15/25/150 Ultimate Vision 0/0/120 Ultimate Vision 15/25/120	eferred Vision for Sn Preferred Vision Plus Preferred Vision 0/0/ Preferred Vision Plus Preferred Vision 15/2! Preferred Vision 0/0/ Preferred Vision 15/2! Preferred Vision Volur	150 15/25/150/120 5/150 120 5/120	Enhanced Vision for Small Business (12-24-24)  Enhanced Vision Plus 0/0/150/120  Enhanced Vision 0/0/150  Enhanced Vision Plus 15/25/150/120  Enhanced Vision 15/25/150  Enhanced Vision 0/0/120  Enhanced Vision 15/25/120  Enhanced Vision Voluntary 15/25/120¹			
	Indicate vision plan employer contribution amou						
	For vision coverage, the employer must contribute a m employer, all eligible employees must enroll.		total employee premium (e	xcept for voluntary plans). If 100% is paid by the			
	For employees% or \$ For depen	dents% or S	\$				
	* Underwritten by Blue Shield of California Life & Health Insurance Company (E 1 Voluntary vision plans require a minimum of one (1) enrolling, eligible employe						

C15385 (4/18) 5 of 7

11	Section SB3 – Life/AD&D insurance						
	<b>Group term life insurance*</b> – Requires a minimum of two eligible employees.						
	The group may offer Blue Shield group term life and AD&D insurance coverage with or without a medical plan.						
	When adding life insurance coverage for the first time to your existing Blue Shield Small Business benefits package, please check enrolled employees elect the coverage; they will automatically be enrolled and no forms will be required. Otherwise, please compl refusal of coverage, or subscriber change request form for all eligible employees. (Refusal of coverage is only allowed for contributed to the contributed by the contribut	ete an enrollment,					
	The group may select from one of the plan options and coverage amounts below. Benefit amounts are available in \$5,000 increme designated guaranteed issue benefit amounts listed.	nts between the					
	Benefit amount: 2-9 eligible employees: \$15,000-\$30,000 10-24 eligible employees: \$15,000-\$100,000 25-50 eligible employees: \$15,000-\$150,000 51-100 eligible employees: \$15,000-\$150,000 or \$175,000 or \$200,000						
	☐ Flat amount – All employees are covered at the same flat amount (up to a maximum benefit amount). \$						
	Multiple of salary — All employees are covered for the same multiple of salary at a 1 or 2 times annual salary (up to maximur Benefit amounts established by salary are rounded to the next highest \$1,000 times salary, maximum \$	n benefit amount).					
	Graded — Employees are covered by class (up to 4), defined with different levels of benefits. The benefit amount for each clas than 2.5 times that of the next lower class.	s must be no more					
	1. Class description flat amount \$						
	2. Class description flat amount \$						
	3. Class description flat amount \$						
	4. Class description flat amount \$						
	□ Dependent life insurance — Coverage amounts listed are per dependent, and are only available for employees electing life insurance. The maximum dependent benefit may not be more than 50% of the employee benefit. Benefits for children age 14 days to 6 months are 10% of the total benefit, and there is no coverage for infants from birth to 14 days. AD&D insurance coverage is not available for dependents. (Choose one): □\$1,000 □\$2,000 □\$3,000 □\$4,000 □\$5,000						
	Indicate group term life insurance plan employer contribution amount here:						
	For life insurance coverage, the employer must contribute a minimum of 25% of the total employee premium. If a plan is non-contributory (100% paid by the employer), all eligible employees must enroll, no exceptions allowed.						
	For employees% or \$ For dependents% or \$						
	* Underwritten by Blue Shield of California Life & Health Insurance Company (Blue Shield Life).						
Se	ction 5 – Electronic distribution of <i>Evidence of Coverage</i> (EOC) and notices						
12	The group is responsible for the prompt distribution of the <i>Evidence of Coverage</i> booklets and other required coverage notices ("require covered employees. Electronic versions of required materials are emailed directly to the group administrator.  For printed versions of required materials, please contact us at <b>(800) 559-5905</b> .	ed materials") to					
Αu	thorization and signature (All fields are mandatory.)						
13	This is an application for coverage. The group understands that no contract for coverage will exist until Blue Shield has completed communicated to the applicant or the applicant's broker that the application has been accepted and a group health service contract. The group representative certifies that, to the best of his or her knowledge and belief, all of the responses provided in this application and complete. The group understands that if it has committed fraud or made an intentional misrepresentation of any material fact this application within the first 24 months of issuance of coverage, Blue Shield may pursue one of the following remedies: Coverage or the applicable dues/premiums may be adjusted, or following notice, the health service contract may be rescinded.	ct has been issued. Ition are true, correct in conjunction with					
	Authorized group representative signature	Date					
	Group representative name (please print)						
	Group representative title (please print)						

C15385 (4/18) 6 of 7

Agency name  Producer name (agent who wrote the group)			Tax ID number (for commission payments)  Producer CDI license number				
Producer email	Producer email				Producer phone number		
Producer contact			Producer contact email				
Producer street address (P.O. E	Box not acceptable)						
City		State		ZIP code			
Is this a split commission? If yes, define split			Name of second producer				
☐ Yes         ☐ No         Producer #1 %           Producer #2 %         Producer #2 %			Second producer tax ID number				
General agency name			General agency tax ID number (for commission payments)				
General agency producer name	)	General agency producer email					
Today's date (required)	Producer signature (required)		Producer print na	me (required	()		
	_ X						
I certify that, to the best of r	ny knowledge and belief, all respo	onses gi	ven above are true, corre	ect and com	plete.		
Items to be completed inter	nally by Blue Shield						
Blue Shield account executive			Phone number				
Blue Shield account manager			Phone number				
Blue Shield sales assistant			Phone number				

C15385 (4/18) 7 of 7