

# See What's Happening in 2020

FIND OUT WHY YOU AND YOUR CLIENTS HAVE A HOME AT HEALTH NET

**You look for the best combo of value and quality – for your clients and for your book of business.** We value the care you give your clients, our members.

*That's why when you offer Health Net plans, you can be sure your clients are getting the coverage they need at a price they can afford.*

*And that is a good place to watch your business grow.*

## Our Broker Bonus program for 2020!



**Save money for your clients** – collect a bonus for yourself!

You'll earn a \$50 per member bonus for every new Small Business Group (SBG) sale you make with effective dates from July 1, 2020, through December 1, 2020.

*That means a family of four = \$200; a family of five = \$250, etc.*

There's no limit!

**For details and program guidelines, please [click here](#).**



## Value-added convenience!



Doctor house calls in select urban areas. Doctors come to you!

	Urgent care	Primary/Preventive care
EnhancedCare PPO	✓	✓
PPO	✓	✓
HMO	✓	Not covered
HSP	✓	Not covered



Walk-in clinics for non-emergency illnesses and injuries. Preventive care also available. In California, MinuteClinics are located inside freestanding retail CVS pharmacy stores.

	Urgent care	Primary/Preventive care
EnhancedCare PPO	✓	✓
PPO	✓	✓
HMO	✓	✓
HSP	✓	✓



Connects members to board-certified doctors via phone, 24 hours a day, 7 days a week.

**Note:** MinuteClinic, Teladoc and Heal may not be available with all plans, networks and groups. Contact your Health Net Sales Consultant or Account Manager for details.

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**Relaxed underwriting!**

You can now sell HMO with 6 (just 6!) or sell Salud with 2 as our underwriting promotions will continue in 2020!