



# The Value of A Single Source Third Party Administrator

	KBA	Other TPA's
<b>Stop Loss Marketing</b>	Many relationships with preferred pricing	Some Relationships
<b>Core Administration Package</b>		
<b>Medical Admin</b>	INCLUDED	INCLUDED
<b>RX</b>	INCLUDED	Outsourced
<b>COBRA</b>	INCLUDED	Outsourced
<b>HIPAA</b>	INCLUDED	Outsourced
<b>Patented Healthcare Risk Management Tools</b>	INCLUDED*	NONE
<b>ER Admin platform</b>	INCLUDED	NONE
<b>EE Admin Platform</b>	INCLUDED	NONE
<b>Out of Network Claims Negotiation</b>	INCLUDED	May not offer
<b>Additional Services</b>		
<b>Dental and Vision</b>	Can Be added for additional fee	May not administer
<b>Supplemental (Gap, Limited Medical, Voluntary Benefits)</b>	National Administrator for multiple supplemental insurance product carriers	May not offer
<b>Tax Compliance Plans</b>	Minimum Essential Coverage and Minimum Value Plans	May not offer
<b>FSA Admin</b>	Can be added for additional fee	Outsourced
*AHDl Chronic Disease Management, Nurse Coaches, Provider Transparency tool, Diabetes Management Program– <b>Proven to Drive medical claims cost savings of 11-17%</b>		