

Carrier	Guideline
Aetna	<ul style="list-style-type: none"> Group size: 6+ enrolled with prior coverage For groups of all sizes, if client answer yes to the question on the master application that they use the services of a payroll company, then they must submit a copy of their prior carrier billing statement Copy of prior carrier bill required along with payroll for employees enrolling or waiving who do not appear on the prior carrier bill Additional validation may be requested upon underwriting review; most recent IRS tax documents & entity formation documents are still required Excludes: Virgin groups
Anthem	<ul style="list-style-type: none"> Current promotion offered through 12/2020 effective dates Group size: 6+ enrolled with prior coverage Copy of prior carrier bill required along with payroll for employees enrolling or waiving who do not appear on the prior carrier bill Additional validation may be requested upon underwriting review Excludes: Virgin groups
Blue Shield	<ul style="list-style-type: none"> Group size: 3+ eligible employees or 3 to 95 Full-time Equivalents (FTEs), no DE9C required Underwriting reserves the right to request additional documentation as needed on a case by case basis Excluded: Union vs non-union carve outs, groups leaving a PEO and multiple employer groups
CalCPA Health	<ul style="list-style-type: none"> DE9C required for all groups
CaliforniaChoice	<ul style="list-style-type: none"> Group size: 6+ enrolled with prior coverage. Copy of prior carrier bill required Payroll required for employee enrolling or waiving who do not appear on prior carrier bill Excluded: Virgin groups and groups with a lapse of coverage greater than 3 months
Covered California for Small Business	<ul style="list-style-type: none"> DE9C required for all groups
Health Net	<ul style="list-style-type: none"> Sell HMO with 6! promotion offered through 12/2020 effective dates Group size: 6+ enrolled with no additional participation requirement DE9C, prior carrier bill, Participation Attestation form and waivers are <u>not</u> required Virgin groups are eligible This promotion does not apply to the Enhanced Choice A & B packages or for PPO and HSP plan sales
Kaiser Permanente	<ul style="list-style-type: none"> Current promotion does not have an end date at this time Group size: 6+ enrolled employees with prior coverage Business verification documentation still required such as Business License or SOI Excludes: Start-up groups & groups leaving a PEO
MediExcel	<ul style="list-style-type: none"> DE9C required for all groups
Sharp	<ul style="list-style-type: none"> DE9C required for all groups
UnitedHealthcare	<ul style="list-style-type: none"> Group size: 10+ eligible employees with prior coverage Must provide completed Participation Certification form For groups in business less than one year, at least one tax document required For owner-only groups, at least one applicable ownership document required based on length of time in business

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