

CONFIDENTIAL

ATTACHMENT A1

COMPENSATION

SHARP HEALTH PLAN COMMISSION SCHEDULE

Effective Date: December 1, 2016

I. Individual Product Plans:	5% of Initial Paid Premium / 4% of Renewal Paid Premium
II. Standard Small Group Plans (1 - 100 eligible employees):	up to 5% of Paid Premium
III. Mirrored Small Group Exchange Plans Purchased off of Covered California Exchange (1-100 eligible employees):	1 st Year 6.5% of Paid Premium 2 nd Year 6.2% of Paid Premium 3 rd Year 5.9% of Paid Premium 4 th Year 5.6% of Paid Premium 5 th Year 5.3% of Paid Premium 6+ Years 5.0% of Paid Premium
IV. Large Group Plans (101+ eligible employees):	up to 5% of Paid Premium

V. If Broker commissions are split "Split Commission" with another broker the details of the split percentage will be identified on Attachment A1 "Detailed Commission Schedule." The combined Split Commission will not exceed the percentage of paid premium outlined in Sections (II.), (III.) and (IV.) of Attachment A1. Split Commission shall apply only to the employer group listed in Attachment A1 and for the time period where broker of record remains unchanged. Broker agrees to notify Plan of any changes to the information listed on Attachment A1 "Detailed Commission Schedule."

Split Commissions are not applicable to Individual Product Plans.