

# Standard Commission Schedules

## 51–3000 For Specialty Benefits

We offer competitive standard commission schedules for our brokers – compare us to the industry and see how we stack up! Commission schedules for groups with 51 or more eligible employees may also be set at specific levels requested by the broker or customer.

Talk to your UnitedHealthcare sales representative to request specific commission rates. Please refer to your Producer Performance Guide for complete compensation information.

Dental Commission Scale	
Annual Premium *	Commission Rate
First \$10,000	10%
Next \$15,000	7.5%
Next \$15,000	5%
Next \$20,000	2.5%
> \$60,000	1.5%

  

Vision Commission Rate	
10% of paid premium	

  

Basic and Supplemental Life Commission Scale	
Annual Premium *	Commission Rate
First \$25,000	10%
Next \$25,000	7%
Next \$50,000	3%
Next \$100,000	2%
> \$200,000	1%

# Standard Commission Schedules for Specialty Benefits 51–3000

## Short Term & Long Term Disability Commission Rates\* \*\*

Annual Premium*	Commission Rate
First \$15,000	15%
Next \$10,000	10%
Next \$25,000	5%
> \$50,000	1%

## Critical Illness Protection Plan Commission Rates

Commission Rate Based on Group Size*	Commission Rate
51- 99 Eligible Employees	15%
100- 500 Eligible Employees	13%
501- 999 Eligible Employees	11.5%
1,000+ Eligible Employees	10%

## Accident Protection Plan Commission Rates

Commission Rate Based on Group Size*	Commission Rate
51-99 Eligible Employees	15%
100-499 Eligible Employees	13.5%
500-999 Eligible Employees	12.75%
1,000+ Eligible Employees	11%

## Hospital Indemnity Protection Plan Commission Rates

Commission Rate Based on Group Size*	Commission Rate
51- 99 Eligible Employees	15%
100- 500 Eligible Employees	13%
501- 999 Eligible Employees	11.5%
1,000+ Eligible Employees	10%

\* Schedule applied to each case starting at the top of the schedule on the original effective date or renewal date.

\*\* This schedule is applied on a per case basis. The schedule is applied to each disability case starting at the top of the schedule on the original effective date or renewal date.

The policies have exclusions, limitations and terms under which the policy may be continued in force or discontinued. For costs and complete details of the coverage, contact either your broker or the company. Some products are not available in all states. Benefits for the UnitedHealthcare dental DHMO plans are provided by or through the following UnitedHealth Group companies: Nevada Pacific Dental, National Pacific Dental, Inc. and Dental Benefit Providers of Illinois, Inc. The New York Select Managed Care Plan is underwritten by UnitedHealthcare Insurance Company of New York. Administrative services provided by DBP Services. The Select DHMO plan is underwritten by Dominion Dental Services, Inc. Dominion is licensed as a Limited Health Care Services HMO in Virginia, Pennsylvania and a Dental Plan Organization in Maryland and Delaware.

\*Benefits for the UnitedHealthcare Dental DHMO/Direct Compensation plans are offered by Dental Benefit Providers of California, Inc. UnitedHealthcare Dental is affiliated with UnitedHealthcare. UnitedHealthcare dental coverage underwritten by UnitedHealthcare Insurance Company, UnitedHealthcare Insurance Company of New York, or their affiliates. Administrative services provided by Dental Benefit Providers, Inc., Dental Benefit Administrative Services (CA only), DBP Services (NY only), United HealthCare Services, Inc. or their affiliates. UnitedHealthcare vision coverage provided by or through UnitedHealthcare Insurance Company, UnitedHealthcare Insurance Company of New York, or their affiliates. Administrative services provided by Spectera, Inc., United HealthCare Services, Inc. or their affiliates. UnitedHealthcare Life and Disability products are provided by UnitedHealthcare Insurance Company and in California by Unimerica Life Insurance Company. UnitedHealthcare Critical Illness product is provided by UnitedHealthcare Insurance Company. Critical Illness coverage is NOT considered "minimum essential coverage" under the Affordable Care Act and therefore does NOT satisfy the mandate to have health insurance coverage. Failure to have other health insurance coverage may be subject to a tax penalty. Please consult a tax advisor. UnitedHealthcare Accident Protection product is provided by UnitedHealthcare Insurance Company. UnitedHealthcare Hospital Indemnity product is provided by UnitedHealthcare Insurance Company. The product provides a limited benefit for certain hospital indemnity plan benefits. Please note: HOSPITAL INDEMNITY coverage is NOT considered "minimum essential coverage" under the Affordable Care Act and therefore does NOT satisfy the mandate to have health insurance coverage. Failure to have other health insurance coverage may be subject to a tax penalty. Please consult a tax advisor. UnitedHealthcare Insurance Company is located in Hartford, CT; UnitedHealthcare Insurance Company of New York is located in Islandia, NY; and Unimerica Life Insurance Company is located in Milwaukee, WI.