

Sell more.
Earn more.

Humana's agent bonus

Launch My Group & Connected Partner

Special
January
Bonus!

January 1 – January 31, 2020

Quote & enroll through Launch My Group or a Humana tech vendor – get a bonus!

Earn a bonus when you use Humana's **Launch my Group** to quote and enroll – **OR** submit enrollment using one of Humana's system integrated partners: **Benefitter, EaseCentral, BenefitMall or EasyAppsOnline**. These partners offer clients a simple way to quote and enroll groups directly through their platforms.

.....

Earn \$250

for the first 1-9 enrolled case written during the bonus period*

.....

Earn \$500

for the first 10+ case written during the bonus period*

.....

*Only one bonus will be paid, at the highest level earned, to Agency of Record

WHAT IS LAUNCH MY GROUP?

With Launch My Group, we can prepopulate quoting information, which will then auto-fill employer group apps and upload member eligibility. All you'll need to do is validate the information – it's that easy!

Launch My Group is FREE and can be accessed through Humana's secure agent portal.

[Bonus provisions >](#)

Humana[®]

For more information on Humana's commission and bonus offerings, contact your Humana sales executive.

Provisions below apply to all bonuses described in this flyer:

This bonus will be paid to the Agent of Record within 45 calendar days after the end of the initial effective month of all business.

Only one "Launch My Group & Connected Partner Bonus" per Agency of Record will be paid during the bonus period. As new electronic vendors become available, this provision is subject to change during the bonus period.

BenefitMall cases enrolled using Launch My Group or integrated enrollment through their Agency Workspace qualify for this bonus.

Bonus offerings are subject to current product availability by state.

All lines of coverage are subject to availability by case size and underwriting approval.

Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

The bonus offering(s) in this document are "Promotional Bonuses" as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana's Promotional Bonuses in the Appendix to the PPP for more information.

Only Group plans for which base commissions are being charged to the customer and the Agent of Record is receiving base commissions are considered Eligible Cases.

Confidential. For Humana agent/agency use only. This material, including any subpart(s), is not to be used as marketing and is not to be provided to a prospect, an applicant, member, group, or the general public.

