

HUMANA'S AGENT BONUS

Dates extended &
new earning amounts

BE APPRECIATED. BE REWARDED.

Bundling Bonus

August 1 – December 31, 2020

We wanted to take a moment to thank you for your continued hard work. Humana knows that your success is our success. We're showing our appreciation with a bonus.



SELL A BUNDLE, EARN A BUNDLE!

To earn a bonus, place new specialty lines of coverage with the same employer and initial effective dates of coverage between August 1 and December 31, 2020:

2-4 SIZE GROUPS (at least two enrolled)

\$250 For Dental + Vision

\$400 For Dental + Vision + Life

5-99 SIZE GROUPS (at least five enrolled)

\$750 For Dental + Vision

\$1,250 For Dental + Vision + Life

- Place stand-alone specialty lines of coverage, OR
- Add specialty lines of coverage to a new or existing Humana group medical customer



[Bonus details >](#)

Humana[®]

For more information on Humana's commission and bonus offerings, contact your Humana sales executive.



PROVISIONS BELOW APPLY TO ALL BONUSES DESCRIBED IN THIS FLYER:

This bonus will be paid to the Agent of Record within 60 calendar days after the end of the initial effective month of all business.

The number of subscribers in the dental line of coverage will be used to determine if the minimum case size requirement has been met.

Placed Humana group dental coverage plus additional specialty lines of coverage must have the same initial effective date of coverage.

Bonus offerings are subject to current product availability by state.

All lines of coverage are subject to availability by case size and underwriting approval.

Specialty Lines of Coverage are: Group term life (including AD&D), group term supplemental life (including AD&D), group vision (including voluntary vision) and group dental (including voluntary dental).

Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

The bonus offering(s) in this document are "Promotional Bonuses" as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana's Promotional Bonuses in the Appendix to the PPP for more information.

Only Group plans for which base commissions are being charged to the customer and the Agent of Record is receiving base commissions are considered Eligible Cases.

Individual agents or agencies may be obligated to disclose compensation to clients. Because state laws vary, agents should be aware of and comply with applicable state compensation disclosure requirements. Humana is not responsible for providing legal advice to agents. If an agent has a question or concern regarding his/her state's compensation disclosure law, he/she should consult a legal advisor.

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